

ITB NO. 512-8466, MASTER LEASE FINANCING

PURCHASING DIVISION
100 N. ANDREWS AVENUE
FORT LAUDERDALE, FL 33301

City of Fort Lauderdale
INVITATION TO BID
e-mail: purchase@ci.ftlaud.fl.us
ITB NO. 512-8466

ISSUE DATE:
PAGE 1 OF
**BIDS MUST BE
RECEIVED PRIOR
TO 2:00 P.M.
ON: 4/10/01**

(954) 761-5933
FAX (954) 761-5576

TITLE: 3 YEAR MASTER LEASE FINANCING CONTRACT

PROCUREMENT SPECIALIST: Linda R. Wilson, C.P.M., CPPB (954) 761-5933
CONTACT FOR TECHNICAL QUESTIONS: Clyde (Boe) Cole, Treasurer

DEPT: Finance/Treasury
PHONE: (954) 761-5157

BIDDER MUST COMPLETE THE FOLLOWING

<p>Vendor Name:</p> <p>Number & Street:</p> <p>1.05)</p> <p>City, State, Zip (+4) (see General Conditions Section 1.01)</p> <p>Was this Invitation mailed to the Correct address?</p> <p>Mark "X" here _____ and we will adjust our records</p> <p>Area Code and Telephone No.</p> <p>() -</p> <p>800 -</p> <p>FAX () -</p> <p>and e-mail:</p> <p>Delivery: Calendar days after receipt of Purchase Order: (section 1.02) _____ days</p> <p>Payment Terms: (section 1.03)</p> <p>Conditions? _____ net _____</p> <p>How to Submit Bids/Proposals: It will be the sole responsibility of the Bidder to ensure that his bid reaches the City of Fort Lauderdale, City Hall, Purchasing Division, 6th floor, Room 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Do not submit via Facsimile. Facsimile bids will not be accepted.</p> <p>Each bid envelope must be sealed with the following information stated on the OUTSIDE of the envelope:</p> <p>BID No. 512-8466 Title: 3 YR. Master Lease Financing Contract Opens: 4/10/01, 2:00 PM</p> <p>Vendor Certification: I, the below signed hereby agree to furnish the required article(s) or services(s), at the price(s) and terms stated subject to all instructions, conditions, specifications, and all attachments hereto. I have read all attachments and fully understand what is required. By submitting this bid, I certify that I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications contained in this bid. I certify that I have not divulged to, discussed with, or compared this bid with any other bidder(s) and have not colluded with any other bidder(s) or parties to this bid. I certify I am authorized to contractually bind the bidding firm.</p> <p>_____ Signature of Authorized Representative</p> <p>_____ Name of Authorized Representative (typed or printed)</p>	<p>Discount for total award of bid: (section 1.04)</p> <p>_____</p> <p>Bids are firm for Acceptance for 90 days (section 1.05)</p> <p>Yes _____ No _____ Other _____</p> <p>State or reference any variances (section 1.06)</p> <p>_____</p> <p>Web site address: http://www</p> <p>NO BID: If not submitting a bid, state reason below return on copy of this form (section 1.07)</p> <p>_____</p> <p>Does your firm qualify for MBE, WBE, SBE status In accordance with Section 1.08 of General</p> <p>MBE _____ WBE _____ SBE _____</p> <p>_____ Title (Typed or Printed)</p> <p>_____ Date: _____</p>
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City of Fort Lauderdale GENERAL CONDITIONS

These instructions are standard for all contracts for commodities or services issued through the City of Fort Lauderdale Division of Purchasing. The City may delete, supersede, or modify any of these standard instructions for a particular contract by indicating such change in the Invitation to Bid (ITB) Special Conditions, Technical Specifications, Instructions, Proposal Pages, Addenda, and Legal Advertisement.

PART I BIDDER PROPOSAL PAGE(S) CONDITIONS:

- 1.01 **BIDDER ADDRESS:** The City maintains automated vendor mailing lists for each specific Commodity Class Item. Invitation to Bid (ITB'S) will be mailed first to a selection of Bidders who have fully registered on our system. Requests will be mailed to unregistered Bidders within a reasonable time frame for that bid only. Neither the mailing of one ITB to the vendor, nor a bid in return, will register a vendor on our system. If you wish purchase orders sent to a different address, please so indicate. If you wish payments sent to a different address, please so indicate on your invoice.
- 1.02 **DELIVERY:** Time will be of the essence for any orders placed as a result of this ITB. The City reserves the right to cancel any orders, or part thereof, without obligation if delivery is not made in accordance with the schedule specified by the Bidder and accepted by the City.
- 1.03 **PAYMENT TERMS AND CASH DISCOUNTS:** Payment terms, unless otherwise stated in this ITB, will be considered to be net 30 days after the date of satisfactory delivery at the place of acceptance and receipt of correct invoice at the office specified, whichever occurs last. Bidder may offer cash discounts for prompt payment but they will not be considered in determination of award. If a Bidder offers a discount, it is understood that the discount time will be computed from the date of satisfactory delivery, at the place of acceptance, and receipt of correct invoice, at the office specified, whichever occurs last.
- 1.04 **TOTAL BID DISCOUNT:** If Bidder offers a discount for award of all items listed in the bid, such discount shall be deducted from the total of the firm net unit prices bid and shall be considered in tabulation and award of bid.
- 1.05 **BIDS FIRM FOR ACCEPTANCE:** Bidder warrants, by virtue of bidding, that his bid and the prices quoted in his bid will be firm for acceptance by the City for a period of ninety (90) days from the date of bid opening unless otherwise stated in the ITB.
- 1.06 **VARIANCES:** For purposes of bid evaluation, Bidder's must indicate any variances, no matter how slight, from ITB General Conditions, Special Conditions, Specifications or Addenda in the space provided in the ITB. No variations or exceptions by a Bidder will be considered or deemed a part of the bid submitted unless such variances or exceptions are listed in the bid and referenced in the space provided on the bidder proposal pages. If variances are not stated, or referenced as required, it will be assumed that the product or service fully complies with the City's terms, conditions, and specifications.

By receiving a bid, City does not necessarily accept any variances contained in the bid. All variances submitted are subject to review and approval by the City. If any bid contains material variances that, in the City's sole opinion, make that bid conditional in nature, the City reserves the right to reject the bid or part of the bid that is declared, by the City as conditional.

- 1.07 **NO BIDS:** If you do not intend to bid please indicate the reason, such as insufficient time to respond, do not offer product or service, unable to meet specifications, schedule would not permit, or any other reason, in the space provided in this ITB. Failure to bid or return no bid comments prior to the bid due and opening date and time, indicated in this ITB, may result in your firm being deleted from our Bidder's registration list for the Commodity Class Item requested in this ITB.
- 1.08 **MINORITY AND WOMEN BUSINESS ENTERPRISE PARTICIPATION AND BUSINESS DEFINITIONS:** The City of Fort Lauderdale wants to increase the participation of Minority Business Enterprises (MBE), Women Business Enterprises (WBE), and Small Business Enterprises (SBE) in its purchasing activities. If your firm qualifies in accordance with the below definitions please indicate in the space provided in this ITB.

Minority Business Enterprise (MBE) "A Minority Business" is a business enterprise that is owned or controlled by one or more socially or economically disadvantaged persons. Such disadvantage may arise from cultural, racial, chronic economic circumstances or background or other similar cause. Such persons include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

The term 'Minority Business Enterprise' means a business at least 51 percent of which is owned by minority group members or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by minority group members. For the purpose of the preceding sentence, minority group members are citizens of the United States who include, but are not limited to: Blacks, Hispanics, Asian Americans, and Native Americans.

Women Business Enterprise (WBE) a "Women Owned or Controlled Business is a business enterprise at least 51 percent of which is owned by females or, in the case of a publicly owned business, at least 51 percent of the stock of which is owned by females.

Small Business Enterprise (SBE) "Small Business" means a corporation, partnership, sole proprietorship, or other legal entity formed for the purpose of making a profit, which is independently owned and operated, has either fewer than 100 employees or less than \$1,000,000 in annual gross receipts.

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BLACK, which includes persons having origins in any of the Black racial groups of Africa.

WHITE, which includes persons whose origins are Anglo-Saxon and Europeans and persons of Indo-European decent including Pakistani and East Indian.

HISPANIC, which includes persons of Mexican, Puerto Rican, Cuban, Central and South American, or other Spanish culture or origin, regardless of race.

NATIVE AMERICAN, which includes persons whose origins are American Indians, Eskimos, Aleuts, or Native Hawaiians.

ASIAN AMERICAN, which includes persons having origin in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.

Part II DEFINITIONS/ORDER OF PRECEDENCE

- 2.01 **BIDDING DEFINITIONS:** The City will use the following definitions in it's general conditions, special conditions, technical specifications, instructions to bidders, addenda and any other document used in the bidding process:
INVITATION TO BID (ITB) when the City is requesting bids from qualified Bidders.
REQUEST FOR PROPOSALS (RFP) when the City is requesting proposals from qualified Proposers.
BID – a price and terms quote received in response to an ITB.
PROPOSAL – a proposal received in response to an RFP.
BIDDER – Person or firm submitting a Bid.
PROPOSER – Person or firm submitting a Proposal.
RESPONSIVE BIDDER – A person whose bid conforms in all material respects to the terms and conditions included in the ITB.
RESPONSIBLE BIDDER – A person who has the capability in all respects to perform in full the contract requirements, as stated in the ITB, and the integrity and reliability that will assure good faith performance.
FIRST RANKED PROPOSER – That Proposer, responding to a City RFP, whose Proposal is deemed by the City, the most advantageous to the City after applying the evaluation criteria contained in the RFP.
SELLER – Successful Bidder or Proposer who is awarded a Purchase Order or Contract to provide goods or services to the City.
CONTRACTOR – Successful Bidder or Proposer who is awarded a Purchase Order, award Contract, Blanket Purchase Order agreement, or Term Contract to provide goods or services to the City.
CONTRACT – A deliberate verbal or written agreement between two or more competent parties to perform or not to perform a certain act or acts, including all types of agreements, regardless of what they may be called, for the procurement or disposal of equipment, materials, supplies, services or construction.
CONSULTANT – Successful Bidder or Proposer who is awarded a contract to provide professional services to the City. The following terms may be used interchangeably by the City: ITB, or RFP; Bid or Proposal; Bidder, Proposer, or Seller; Contractor or Consultant; Contract, Award, Agreement, or Purchase Order.
- 2.02 **SPECIAL CONDITIONS:** Any and all Special Conditions contained in this ITB that may be in variance or conflict with these General Conditions shall have precedence over these General Conditions. If no changes or deletions to General Conditions are made in the Special Conditions, then the General Conditions shall prevail in their entirety,

PART III BIDDING AND AWARD PROCEDURES:

- 3.01 **SUBMISSION AND RECEIPT OF BIDS:** To receive consideration, bids must be received prior to the bid opening date and time. Unless otherwise specified, Bidder's should use the proposal forms provided by the City. These forms may be duplicated, but failure to use the forms may cause the bid to be rejected. Any erasures or corrections on the bid must be made in ink and initialed by Bidder in ink. All information submitted by the Bidder shall be printed, typewritten or filled in with pen and ink. Bids shall be signed in ink. Separate bids must be submitted for each ITB issued by the City in separate sealed envelopes properly marked. When a particular ITB or RFP requires multiple copies of bids or proposals they may be included in a single envelope or package properly sealed and identified. Only send bids via facsimile transmission (FAX) if the ITB specifically states that bids sent via FAX will be considered. If such a statement is not included in the ITB, bids sent via FAX will be rejected. Bids will be publicly opened in the Purchasing Office, or other designated area, in the presence of Bidder's, the public, and City staff. Bidders and the public are invited and encouraged to attend bid openings. Bids will be tabulated and made available for review by Bidder's and the public in accordance with applicable regulations.
- 3.02 **MODEL NUMBER CORRECTIONS:** If the model number for the make specified in this ITB is incorrect, or no longer available and replaced with an updated model with new specifications, the Bidder shall enter the correct model number on the bidder proposal page. In the case of an updated model with new specifications, Bidder shall provide adequate information to allow the City to determine if the model bid meets the City's requirements.
- 3.03 **PRICES QUOTED:** Deduct trade discounts, and quote firm net prices. Give both unit price and extended total. In the case of a discrepancy in computing the amount of the bid, the unit price quoted will govern. All prices quoted shall be F.O.B. destination, freight prepaid (Bidder pays and bears freight charges, Bidder owns goods in transit and files any claims), unless otherwise stated in Special Conditions. Each item must be bid separately. No attempt shall be made to tie any item or items contained in the ITB with any other business with the City.
- 3.04 **TAXES:** The City of Fort Lauderdale is exempt from Federal Excise and Florida Sales taxes on direct purchase of tangible property. Exemption number for Federal Excise taxes is 59-74-0111K, and State Sales tax exemption number is 16-03-196479-54C.

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- 3.05 **WARRANTIES OF USAGE:** Any quantities listed in this ITB as estimated or projected are provided for tabulation and information purposes only. No warranty or guarantee of quantities is given or implied. It is understood that the Contractor will furnish the City's needs as they arise.
- 3.06 **APPROVED EQUAL:** When the technical specifications call for a brand name, manufacturer, make, model, or vendor catalog number with acceptance of APPROVED EQUAL, it shall be for the purpose of establishing a level of quality and features desired and acceptable to the City. In such cases, the City will be receptive to any unit that would be considered by qualified City personnel as an approved equal. In that the specified make and model represent a level of quality and features desired by the City, the Bidder must state clearly in his bid any variance from those specifications. It is the Bidder's responsibility to provide adequate information, in his bid, to enable the City to ensure that the bid meets the required criteria. If adequate information is not submitted with the bid, it may be rejected. The City will be the sole judge in determining if the item bid qualifies as an approved equal.
- 3.07 **MINIMUM AND MANDATORY TECHNICAL SPECIFICATIONS:** The technical specifications may include items that are considered minimum, mandatory, or required. If any Bidder is unable to meet, or exceed these items, and feels that the technical specifications are overly restrictive, he must notify the Purchasing Division immediately. Such notification must be received by the Purchasing Division prior to the deadline contained in the ITB, for questions of a material nature, or prior to five (5) days before bid due and open date, whichever occurs first. If no such notification is received prior to that deadline, the City will consider the technical specifications to be acceptable to all bidders.
- 3.08 **MISTAKES:** Bidders are cautioned to examine all terms, conditions, specifications, drawings, exhibits, addenda, delivery instructions and special conditions pertaining to the ITB. Failure of the Bidder to examine all pertinent documents shall not entitle him to any relief from the conditions imposed in the contract.
- 3.09 **SAMPLES AND DEMONSTRATIONS:** Samples or inspection of product may be requested to determine suitability. Unless otherwise specified in Special Conditions, samples shall be requested after the date of bid opening, and if requested should be received by the City within seven (7) working days of request. Samples, when requested, must be furnished free of expense to the City and if not used in testing or destroyed, will upon request of the Bidder, be returned within thirty (30) days of bid award at Bidder's expense. When required, the City may request full demonstrations of units prior to award. When such demonstrations are requested, the Bidder shall respond promptly and arrange a demonstration at a convenient location. Failure to provide samples or demonstrations as specified by the City may result in rejection of a bid.
- 3.10 **LIFE CYCLE COSTING:** If so specified in the ITB, the City may elect to evaluate equipment proposed on the basis of total cost of ownership. In using Life Cycle Costing, factors such as the following may be considered: estimated useful life, maintenance costs, cost of supplies, labor intensity, energy usage, environmental impact, and residual value. The City reserves the right to use those or other applicable criteria, in its sole opinion, that will most accurately estimate total cost of use and ownership.
- 3.11 **BIDDING ITEMS WITH RECYCLED CONTENT:** In addressing environmental concerns, the City of Fort Lauderdale encourages Bidders to submit bids or alternate bids containing items with recycled content. When submitting bids containing items with recycled content, Bidder shall provide documentation adequate for the City to verify the recycled content. The City prefers packaging consisting of materials that are degradable or able to be recycled. When specifically stated in the ITB, the City may give preference to bids containing items manufactured with recycled material or packaging that is able to be recycled.
- 3.12 **USE OF OTHER GOVERNMENTAL CONTRACTS:** The City reserves the right to reject any part or all of any bids received and utilize other available governmental contracts, if such action is in its best interest.
- 3.13 **QUALIFICATIONS/INSPECTION:** Bids will only be considered from firms normally engaged in providing the types of commodities/services specified herein. The City reserves the right to inspect the Bidder's facilities, equipment, personnel, and organization at any time, or to take any other action necessary to determine Bidder's ability to perform. The Purchasing Manager reserves the right to reject bids where evidence or evaluation is determined to indicate inability to perform.
- 3.14 **BID SURETY:** If Special Conditions require a bid security, it shall be submitted in the amount stated. A bid security can be in the form of a bid bond, postal money order, cashiers check, or irrevocable letter of credit. Bid security will be returned to the unsuccessful bidders as soon as practicable after opening of bids. Bid security will be returned to the successful bidder after acceptance of the performance bond or irrevocable letter of credit, if required; acceptance of insurance coverage, if required; and full execution of contract documents, if required; and full execution of contract documents, if required; or conditions as stated in Special Conditions.
- 3.15 **PUBLIC RECORDS:** Florida law provides that municipal records shall at all times be open for personal inspection by any person. Section 119.01, F.S., The Public Records Law. Information and materials received by City in connection with an ITB response shall be deemed to be public records subject to public inspection upon award, recommendation for award, or 10 days after bid opening, whichever occurs first. However, certain exemptions to the public records law are statutorily provided for in Section 119.07, F.S. If the Proposer believes any of the information contained in his or her response is exempt from the Public Records Law, then the Proposer, must in his or her response, specifically identify the material which is deemed to be exempt and cite the legal authority for the exemption, otherwise, the City will treat all materials received as public records.

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- 3.16 **PROHIBITION OF INTEREST:** No contract will be awarded to a bidding firm who has City elected officials, officers or employees affiliated with it, unless the bidding firm has fully complied with current Florida State Statutes and City Ordinances relating to this issue. Bidders must disclose any such affiliation. Failure to disclose any such affiliation will result in disqualification of the Bidder and removal of the Bidder from the City's bidder lists and prohibition from engaging in any business with the City.
- 3.17 **RESERVATIONS FOR AWARD AND REJECTION OF BIDS:** The City reserves the right to accept or reject any or all bids, part of bids, and to waive minor irregularities or variations to specifications contained in bids, and minor irregularities in the bidding process. The City also reserves the right to award the contract on a split order basis, lump sum basis, individual item basis, or such combination as shall best serve the interest of the City. The City reserves the right to make an award to the responsive and responsible bidder whose product or service meets the terms, conditions, and specifications of the ITB and whose bid is considered to best serve the City's interest. In determining the responsiveness of the offer and the responsibility of the Bidder, the following shall be considered when applicable: the ability, capacity and skill of the Bidder to perform as required; whether the Bidder can perform promptly, or within the time specified, without delay or interference; the character, integrity, reputation, judgment, experience and efficiency of the Bidder; the quality of past performance by the Bidder; the previous and existing compliance by the Bidder with related laws and ordinances; the sufficiency of the Bidder's financial resources; the availability, quality and adaptability of the Bidder's supplies or services to the required use; the ability of the Bidder to provide future maintenance, service or parts; the number and scope of conditions attached to the bid.
- If the ITB provides for a contract trial period, the City reserves the right, in the event the selected bidder does not perform satisfactorily, to award a trial period to the next ranked bidder or to award a contract to the next ranked bidder, if that bidder has successfully provided services to the City in the past. This procedure to continue until a bidder is selected or the contract is re-bid, at the sole option of the City.
- 3.18 **LEGAL REQUIREMENTS:** Applicable provisions of all federal, state, county laws, and local ordinances, rules and regulations, shall govern development, submittal and evaluation of all bids received in response hereto and shall govern any and all claims and disputes which may arise between person(s) submitting a bid response hereto and the City by and through its officers, employees and authorized representatives, or any other person, natural or otherwise; and lack of knowledge by any bidder shall not constitute a cognizable defense against the legal effect thereof.

PART IV BONDS AND INSURANCE

- 4.01 **PERFORMANCE BOND/IRREVOCABLE LETTER OF CREDIT:** If a performance bond or irrevocable letter of credit is required in Special Conditions, the Contractor shall within fifteen (15) working days after notification of award, furnish to the City a Performance Bond or an Unconditional Irrevocable Letter of Credit payable to the City of Fort Lauderdale, Florida, in the face amount specified in Special Conditions as surety for faithful performance under the terms and conditions of the contract. If the bond is on an annual coverage basis, renewal for each succeeding year shall be submitted to the City thirty (30) days prior to the termination date of the existing Performance Bond. The Performance Bond must be executed by a surety company of recognized standing, authorized to do business in the State of Florida and having a resident agent. If a Letter of Credit is chosen, it must be in a form acceptable to the City, drawn on a local (Broward, Dade or Palm Beach Counties) bank acceptable to the City and issued in favor of the City of Fort Lauderdale, Florida. If a Bidder wishes to use a non-local bank, he must have prior City approval of the requirements to draw against the Letter of Credit.
- Acknowledgement and agreement is given by both parties that the amount herein set for the Performance Bond or Irrevocable Letter of Credit is not intended to be nor shall be deemed to be in the nature of liquidated damages nor is it intended to limit the liability of the Contractor to the City in the event of a material breach of this Agreement by the Contractor.
- 4.02 **INSURANCE:** If the Contractor is required to go on to City property to perform work or services as a result of ITB award, the Contractor shall assume full responsibility and expense to obtain all necessary insurance as required by City or specified in Special Conditions.
- The Contractor shall provide to the Purchasing Division original certificates of coverage and receive notification of approval of those certificates by the City's Risk Manager prior to engaging in any activities under this contract. The Contractor's insurance is subject to the approval of the City's Risk Manager. The certificates must list the City as an ADDITIONAL INSURED and shall have no less than thirty (30) days written notice of cancellation or material change. Further modification of the insurance requirements may be made at the sole discretion of the City's Risk Manager if circumstances change or adequate protection of the City is not presented. Bidder, by submitting his bid, agrees to abide by such modifications.

PART V PURCHASE ORDER AND CONTRACT TERMS:

- 5.01 **COMPLIANCE TO SPECIFICATIONS, LATE DELIVERIES/PENALTIES:** Items offered may be tested for compliance to bid specifications. Items delivered which do not conform to bid specifications may be rejected and returned at Contractor's expense. Any violation resulting in contract termination for cause or delivery of items not conforming to specifications, or late delivery may also result in:
- Bidder's name being removed from the City's bidder's mailing list for a specified period and Bidder will not be recommended for any award during that period.
 - All City Departments being advised to refrain from doing business with the Bidder.
 - All other remedies in law or equity.

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- 5.02 ACCEPTANCE, CONDITION, AND PACKAGING:** The material delivered in response to ITB award shall remain the property of the Seller until a physical inspection is made and the material accepted to the satisfaction of the City. The material must comply fully with the terms of the ITB, be of the required quality, new, and the latest model. All containers shall be suitable for storage and shipment by common carrier, and all prices shall include standard commercial packaging. The City will not accept substitutes of any kind. Any substitutes or material not meeting specifications will be returned at the Bidder's expense. Payment will be made only after City receipt and acceptance of materials or services.
- 5.03 SAFETY STANDARDS:** All manufactured items and fabricated assemblies shall comply with applicable requirements of the Occupational Safety and Health Act of 1970 as amended, and be in compliance with Chapter 442, Florida Statutes. Any toxic substance listed in Section 38F-41.03 of the Florida Administrative Code delivered as a result of this order must be accompanied by a completed Material Safety Data Sheet (MSDS).
- 5.04 ASBESTOS STATEMENT:** All material supplied must be 100% asbestos free. Bidder, by virtue of bidding, certifies that if awarded any portion of the ITB he will supply only material or equipment that is 100% asbestos free.
- 5.05 OTHER GOVERNMENTAL ENTITIES:** If the Bidder is awarded a contract as a result of this ITB, he will, if he has sufficient capacity or quantities available, provide to other governmental agencies, so requesting, the products or services awarded in accordance with the terms and conditions of the ITB and resulting contract. Prices shall be F.O.B. delivered to the requesting agency.
- 5.06 VERBAL INSTRUCTIONS PROCEDURE:** No negotiations, decisions, or actions shall be initiated or executed by the Contractor as a result of any discussions with any City employee. Only those communications which are in writing from an authorized City representative may be considered. Only written communications from Contractors, which are assigned by a person designated as authorized to bind the Contractor, will be recognized by the City as duly authorized expressions on behalf of Contractors.
- 5.07 INDEPENDENT CONTRACTOR:** The Contractor is an independent contractor under this Agreement. Personal services provided by the Proposer shall be by employees of the Contractor and subject to supervision by the Contractor, and not as officers, employees, or agents of the City. Personnel policies, tax responsibilities, social security, health insurance, employee benefits, purchasing policies unless otherwise stated in this ITB, and other similar administrative procedures applicable to services rendered under this contract shall be those of the Contractor.
- 5.08 INDEMNITY/HOLD HARMLESS AGREEMENT:** The Contractor agrees to protect, defend, indemnify, and hold harmless the City of Fort Lauderdale and its officers, employees and agents from and against any and all losses, penalties, damages, settlements, claims, costs, charges for other expenses, or liabilities of every and any kind including attorney fees, in connection with or arising directly or indirectly out of the work agreed to or performed by Contractor under the terms of any agreement that may arise due to the bidding process. Without limiting the foregoing, any and all such claims, suits, or other actions relating to personal injury, death, damage to property, defects in materials or workmanship, actual or alleged violations of any applicable Statute, ordinance, administrative order, rule or regulation, or decree of any court shall be included in the indemnity hereunder.
- 5.09 TERMINATION FOR CAUSE:** If, through any cause, the Contractor shall fail to fulfill in a timely and proper manner its obligations under this Agreement, or if the Contractor shall violate any of the provisions of this Agreement, the City may upon written notice to the Contractor terminate the right of the Contractor to proceed under this Agreement, or with such part or parts of the Agreement as to which there has been default, and may hold the Contractor liable for any damages caused to the City by reason of such default and termination. In the event of such termination, any completed services performed by the Contractor under this Agreement shall, at the option of the City, become the City's property and the Contractor shall be entitled to receive equitable compensation for any work completed to the satisfaction of the City. The Contractor, however, shall not be relieved of liability to the City for damages sustained by the City by reason of any breach of the Agreement by the Contractor, and the City may withhold any payments to the Contractor for the purpose of setoff until such time as the amount of damages due to the City from the Contractor can be determined.
- 5.10 TERMINATION FOR CONVENIENCE:** The City reserves the right, in its best interest as determined by the City, to cancel contract by giving written notice to the Contractor thirty (30) days prior to the effective date of such cancellation.
- 5.11 CANCELLATION FOR UNAPPROPRIATED FUNDS:** The obligation of the City for payment to a Contractor is limited to the availability of funds appropriated in a current fiscal period, and continuation of the contract into a subsequent fiscal period is subject to appropriation of funds, unless otherwise authorized by law.
- 5.12 RECORDS/AUDIT:** The Contractor shall maintain during the term of the contract all books of account, reports and records in accordance with generally accepted accounting practices and standards for records directly related to this contract. The form of all records and reports shall be subject to the approval of the City's Internal Auditor. The Contractor agrees to make available to the City's Internal Auditor, during normal business hours and in Broward, Dade or Palm Beach Counties, all books of account, reports and records relating to this contract for the duration of the contract and retain them for a minimum period of one (1) year beyond the last day of the contract term.
- 5.13 PERMITS, TAXES, LICENSES:** The successful Contractor shall, at his own expense, obtain all necessary permits, pay all licenses, fees and taxes, required to comply with all local ordinances, state and federal laws, rules and regulations applicable to business to be carried on under this contract.

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- 5.14 **LAWS/ORDINANCES:** The Contractor shall observe and comply with all Federal, state, local and municipal laws, ordinances rules and regulations that would apply to this contract.
- 5.15 **NON-DISCRIMINATION:** There shall be no discrimination as to race, sex, color, creed, age or national origin in the operations conducted under this contract.
- 5.16 **UNUSUAL CIRCUMSTANCES:** If during a contract term where costs to the City are to remain firm or adjustments are restricted by a percentage or CPI cap, unusual circumstances that could not have been foreseen by either party to the contract occur, and those circumstances significantly affect the Contractor's cost in providing the required items or services, then the Contractor may request adjustments to the costs to the City to reflect the changed circumstances. The circumstances must be beyond the control of the Contractor, and the requested adjustments must be fully documented. The City may, after examination, refuse to accept the adjusted costs if they are not properly documented, increases are considered to be excessive, or decreases are considered to be insufficient. In the event the City does not wish to accept the adjusted costs and the matter cannot be resolved to the satisfaction of the City, the City will reserve the following options:
1. The contract can be canceled by the City upon giving thirty (30) days written notice to the Contractor with no penalty to the City or Contractor. The Contractor shall fill all City requirements submitted to the Contractor until the termination date contained in the notice.
 2. The City requires the Contractor to continue to provide the items and services at the firm fixed (non-adjusted) cost until the termination of the contract term then in effect.
 3. If the City, in its interest and in its sole opinion, determines that the Contractor in a capricious manner attempted to use this section of the contract to relieve themselves of a legitimate obligation under the contract, and no unusual circumstances had occurred, the City reserves the right to take any and all action under law or equity. Such action shall include, but not be limited to, declaring the Contractor in default and disqualifying him for receiving any business from the City for a state period of time.
- If the City does agree to adjusted costs, these adjusted costs shall not be invoiced to the City until the Contractor receives notice in writing signed by a person authorized to bind the City in such matters.
- 5.17 **ELIGIBILITY:** If applicable, the Contractor must first register with the Department of State of the State of Florida, in accordance with Florida State Statutes, prior to entering into a contract with the City.
- 5.18 **PATENTS AND ROYALTIES:** The Contractor, without exception, shall indemnify and save harmless the City and its employees from liability of any nature and kind, including cost and expenses for or on account of any copyrighted, patented or un-patented invention, process, or article manufactured or used in the performance of the contract, including its use by the City. If the Contractor uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the bid prices shall include all royalties or costs arising from the use of such design, device, or materials in any way involved in the work.
- 5.19 **ASSIGNMENT:** Contractor shall not transfer or assign the performance required by this ITB without the prior written consent of the City. Any award issued pursuant to this ITB, and the monies, which may become due hereunder, are not assignable except with the prior written approval of the City Manager or selected designee.
- 5.20 **LITIGATION VENUE:** The parties waive the privilege of venue and agree that all litigation between them in the state courts shall take place in Broward County, Florida and that all litigation between them in the federal courts shall take place in the Southern District in and for the State of Florida.

Form G-107 Rev. 11/98

PART 1. SPECIAL INSTRUCTIONS

1. PURPOSE: The City of Fort Lauderdale, Florida is actively seeking bids from qualified Bidders, hereinafter referred to as the Contractor, to provide a 3 year Master Lease Financing agreement for short-term lease financing, on as needed basis, in accordance with the Invitation to Bid (ITB) specifications.

2. ADDITIONAL INFORMATION: For information concerning bidding procedures contact the Procurement Specialist, Linda Wilson, at (954) 761-5933. For additional information concerning the technical specifications contained in this bid contact Clyde (Boe) Cole, Treasurer, at (954) 761-5157. Such contact is to be for clarification purposes only. Material changes, if any, to the written specifications or bidding procedures will only be transmitted by written addendum.

3. SELLING, TRANSFERRING OR ASSIGNING CONTRACT: No contract awarded under these terms, conditions and specifications shall be sold, transferred or assigned without the written approval of the City Manager, or designee.

4. ADDITIONS OR DELETIONS: The City reserves the right to add to, or to delete, any portion of this contract at any time without cause. The City reserves the right to add items of a similar nature, but not specifically listed in the Contract. The Contractor agrees to provide such items, and shall provide the City prices or contractual terms on such additional services based upon a formula or method which is the same or similar to that used in establishing the prices or contractual terms in his/her Bid. If the prices, or terms offered are not acceptable to the City, and the situation cannot be resolved to the satisfaction of the City, the City reserves the right to purchase those items or services from other Contractors, or to cancel the contract upon giving thirty (30) days written notice.

5. INSURANCE REQUIREMENTS: The Contractor shall provide insurance coverage as follows:

Workers Compensation as required by Florida Statutes for benefit of Contractor employees. Notwithstanding FS 440.055, any firm performing work on behalf of the City of Fort Lauderdale must provide Workers' Compensation insurance.

Exceptions: Workers' Compensation Insurance will not be required if the individuals performing the work are a Corporate Officer, sole proprietor, or partner. In such case the firm must provide copies of their waivers as provided for by FS 440.05 & 440.055.

Comprehensive General Liability with minimum combined single limits of \$2,000,000. The City of Fort Lauderdale MUST BE ADDED AS AN ADDITIONAL INSURED. Coverage also will apply as primary coverage and is not to affect any insurance which the certificate holder may carry in its own name.

Fidelity Bond Blanket Code with minimum limits of \$1,000,000/per occurrence.

Any deficiency in the coverages or policy limits of the subcontractor(s) shall be the sole responsibility of the Contractor.

The contractor shall provide to the Purchasing Division original certificates of such coverage and receive notification of approval of those certificates by the City's Risk Manager prior to engaging in any activities under this contract. The certificates shall have no less than thirty (30) days written notice of cancellation or material change.

6. MINORITY-WOMEN BUSINESS ENTERPRISE PARTICIPATION: It is the desire of the City of Fort Lauderdale to increase the participation of minority (MBE) and women-owned (WBE) businesses in its contracting and procurement programs.

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While the City does not have any preference or set aside programs in place, it is committed to a policy of equitable participation for these firms. Bidders are also requested to include in their proposals a narrative describing their past accomplishments and intended actions in this area.

If bidders are considering minority or women owned enterprise participation in their proposal, those firms, and their specific duties have to be identified in the proposal. If a bidder is considered for award, he may be asked to meet with City staff so that the intended MBE/WBE participation can be formalized and included in the subsequent contract.

See General Conditions Section 1.08 for MBE and WBE definitions.

7. CERTIFICATION BY BROWARD COUNTY, FLORIDA: If awarded a contract or purchase order as a result of this solicitation, and if the awarded contractor/vendor is claiming minority status in accordance with Section 1.08 of the General Conditions, then said awarded contractor/vendor shall apply for certification by Broward County, Florida, **Division of Equal Employment and Small Business Opportunity**. Contractor/vendor shall provide documentation of application status, and once approved or disapproved by Broward County, must also provide that documentation to the Purchasing Division of the City of Fort Lauderdale.

8. LOBBYING ACTIVITIES: Any Bidder or Proposer submitting a response to this solicitation must comply, if applicable, with the City of Fort Lauderdale Ordinance No. C-00-27, Lobbying Activities. Copies of Ordinance No. C-00-27 may be obtained from the City Clerk's office on the 7th Floor of City Hall, 100 North Andrews Avenue, Fort Lauderdale, FL 33301. The ordinance may also be viewed on the City's website at <http://ci.ftlaud.fl.us/documents/index/htm>

9. GENERAL CONDITIONS: Except for Special Conditions, all other conditions of the General Conditions, Form G-107, Rev. 11/98, are included by reference as a part of the ITB.

PART 2. SCOPE OF SERVICES:

Purpose of Bid – The City of Fort Lauderdale wishes to enter into a long-term relationship with a qualified leasing company or institution for the purpose of short-term lease type financing of assets necessary for the municipal operations of the City.

Term of Contract – The initial term of the contract is thirty-six (36) months commencing on the first day of the first month following acceptance of the Lessor's bid and execution of all necessary legal documents. The contract may be extended for up to three (3) one year terms providing (a) both parties to the contract agree to the extension; (b) all terms, conditions and specifications remain the same; (c) such extension is approved by the City. This would allow for a total of six (6) years. Due to the nature of this contract, the term is for the origination of new financings only, and should recognize the fact that the financings would, in many cases, exceed the term for the origination of new asset acquisitions.

Evaluation & Award Criteria – Bidders shall provide with their ITB response credentials and documentation to support their ability to perform the contract services, based on the criteria that are outlined below. The following criteria will be considered for purposes of reaching a conclusion as to the most responsive and responsible respondent:

- Qualifications of Firm
- Financial Capability of Firm
- Lending Capacity of Firm
- Qualification of Staff
- Technical Approach
- Interest Rate Proposal

Basis of Award - Award will be made to the most responsive and responsible bidder, in City's judgment, that **submits the bid with the lowest cost including interest rate and other considerations for the contract period.**

The City will also consider other relevant factors in determining the qualifications of the Bidder, including the following:

- (i) the willingness, ability, capacity and skill of the Bidder to comply with the terms of the bid and to perform its obligation as Lessor under the Agreement;
- (ii) whether the bidder can comply with the terms of the bid within the time specified, without delay or interference;
- (iii) the character, integrity, reputation, judgment, experience and efficiency of the bidder;
- (iv) the experience of the bidder with respect to financings similar to the transaction contemplated in this bid;
- (v) the willingness and financial capability of the bidder to meet the terms of the Master Lease/Purchase Agreement, including the ability to provide funding within 48 hours of receiving a properly executed request for funding;
- (vi) whether the response conforms in all material respects to the requirements contained in this bid;
- (vii) such other information as may be required by the City having a bearing on the selection of the successful bidder.

Sample Agreement - A sample master lease-purchase agreement to be used for this service by the bidder shall be included as a part of the bidder's response. Since it is contemplated that each asset acquisition will be covered by an 'Appendix' or 'Addendum' to the master agreement, copies of these documents shall be included with the bid also.

Agreement Shall Not Be Assigned Or Transferable - The Master Lease Purchase Agreement shall not be assignable or transferable except by written mutual agreement. The consent of the City shall not be unreasonably withheld. Notwithstanding the foregoing, in no event shall the Lessor assign this agreement, any Lease or the Lease Payments as a part of a plan to publicly offer participation interests therein. When Lessor requests City's consent to the private placement of participation interests, such consent shall be subject to such conditions as City reasonably determines including, but not limited to:

- (a) participation interests will be sold only to accredited investors as defined in Rule 501(a) under regulation D of the Securities Act of 1933, as amended, or financial institutions engaged in the business of investing in securities of the type being offered;
- (b) each investor (including subsequent purchasers) will be required to execute a letter acceptable to City certifying that it is an Accredited Investor or an Institutional Investor who has undertaken its own investigation and is not relying on any representation of City or any agency;
- (c) any disclosure documents prepared in connection with such assignment must include a legend to the effect that neither City nor any agency thereof has participated in preparation of the disclosure materials; and
- (d) Lessor must agree to indemnify City against any third party claims arising as a result of such assignment.

TECHNICAL REQUIREMENTS:

Terms of the Master Lease

Equipment to be Purchased – The City expects to purchase equipment and other assets in aggregate amounts of at least one hundred thousand dollars (\$100,000). Total purchases during the master lease period are not expected to exceed ten million dollars (\$10,000,000); however, bidder agrees that financings over this amount are within the scope of this agreement at the City's discretion. It is not currently known either how the lease amounts will be distributed during the term of this agreement, or whether the total amount of financings will equal \$10,000,000.

City covenants that any and all lease financings will not exceed the estimated useful life of the assets to be acquired. The determination of estimated useful life will be at the sole discretion of the City.

City may finance a variety of equipment as set forth in, but not limited to, the sample list below. Bidders must be willing to finance any one or more of the items listed. The City cannot commit to the lease/purchase financing of any or all of the items listed during the term of the agreement.

DESCRIPTION	FINANCING PERIOD/YEARS
Motorcycle	3-6
Midsize Administrative Sedan	3-6
Full-size Sedan	3-6
Police Patrol Vehicle	2-4
Personally Assigned Police Vehicles	4-6
Police – Miscellaneous Vehicle	3-6
Truck, ½ ton	3-7
Truck, ¾ ton	3-7

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Truck, 1 ton	3-7
Truck, 3 ton and over	3-7
Van, ½ ton & ¾ ton	3-7
Van, 1 ton and over	3-7
Bus, Motor Home	3-7
Minivan	3-7
SUV 4X2	3-5
SUV 4X4	3-5
Trailer	5-7
Computer Hardware, Servers, Mainframe etc.	2-5
Telecommunication Hardware	2-7
Miscellaneous Equipment & Vehicles	2-7

Initial Equipment to be Purchased – After execution of the Master Lease/Purchase Agreement, the City desires to finance over a six (6) year term, the acquisition of thirty-four (34) take home, marked law enforcement vehicles and related equipment at a total estimated cost of \$1,211,654. The City has budgeted funds on hand for this purchase of \$319,000 which will reduce the amount to be financed to \$892,654. The City anticipates delivery of the vehicles on or about April 30th. At this time, it is anticipated that we will draw the full amount of lease, even though not all the funds will be required for payment to the dealer for the vehicles. The remaining funds are necessary for computer related equipment that will be installed in the vehicles by a second vendor.

Interest Rate Index - The interest rate to be paid on equipment financed under the Lease Purchase Agreement shall be determined by applying the interest rate index plus or minus the proposed deviation from the corresponding Treasury Bill, Note Index as published in the Wall Street Journal. The applicable Interest Rate Index will be the weekly average rate published in the Wall Street Journal on the Tuesday immediately preceding the funding date; provided that if the funding date is a Tuesday the interest rate index will be the weekly average rate published on such day. The Index to be used will be the Treasury instruments (Bills & Notes ONLY) corresponding to the duration of the asset financing. This interest rate will remain in effect for the full term of each individual asset funding.

Non-Bank Qualified Tax Exempt Obligations -The City does not warrant nor imply that any lease payments under the Agreement will be "Bank Qualified" obligations that constitute "Qualified Tax Exempt Obligations" within the meaning of Section 265(b) of the Internal Revenue Code of 1986 although that may happen by coincidence.

Principal and Interest Payment Dates – All lease payments will be made on a semi-annual, payment in arrears basis - March 1st and September 1st. All payments will be made by wire transfer to the depository and account designated by the successful bidder on the dates reflected above, or should the dates fall on a weekend or banking holiday, then on the first banking day thereafter.

Basis of Interest - Interest will be calculated on a 30/360 day basis. For purposes of this bid, **only fixed rate financing bid proposals will be accepted**. Should the City wish to do variable rate financing in the future, we will bid this type of financing at that time.

Level Debt Service – Each acquisition made under the lease will have its debt repaid on a level debt basis with both principal and interest paid semi-annually. Individual payments shall not vary by more than one percent (1%) from all other payments except for the initial payment due under each individual acquisition repayment plan which may reflect a long or short coupon if desired by the City.

Acquisition Costs / Interest Rate - The interest rate premium or discount proposed should be an "all in rate". The City will not pay any separate ordinary or extraordinary costs or fees for individual acquisitions - any and all such costs should be factored into the rate proposed.

Prepayment Options – The City shall have the option to prepay the balance due under the lease during the term of any lease financing without penalty. Lessor will be given written notice by the City of its intention to prepay not less than 30 days prior to the lease payment date on which the option is to be exercised. Upon actual prepayment by the City, that particular Lease acquisition financing shall terminate.

Asset Funding – Lessor shall deposit funds with the City to be applied by the City to pay for the assets financed with this agreement. Such funds will be held by the City in a trust account routinely used by the City for such financings and segregated on the City's books and records so as to maintain proper accountability of financing proceeds. Any balances remaining in such accounts shall be applied to scheduled debt service either upon the earlier of 1) two years after deposit of funds, or 2) upon completion of acquisition and acceptance of the assets for which the financing was made. Interest accruing on the financing shall accrue to the City.

Title to Assets – In order to avoid personal property taxes on items financed with this financing vehicle, Lessor agrees to allow title to pass to City and remain in City's name and under the City's control.

Covenant to Budget and Appropriate – As security for assets financed under this master lease purchase agreement, the City agrees to a covenant to budget and appropriate sufficient funds to pay the debt on the lease and to make the funds available as the payments due under this lease mature. Should for any reason the City fail to budget and appropriate sufficient funds to make the payments when they become due under the asset financing schedule, then City will remove from service the item financed by this agreement and will not replace the item with a similar item.

Maintenance - This will be a net lease transaction, whereby maintenance to be provided beyond that provided as a part of the purchase of equipment and similar expenses shall be the responsibility of the City.

Bid Summary Pages

**City of Fort Lauderdale, Florida
MASTER LEASE/PURCHASE FINANCING PROGRAM
RESPONSE FORM**

1. Does the sample Master Lease/Purchase Agreement, included as a part of your response, conform to the requirements set forth in this Bid?

YES _____ NO _____ - If 'NO', please explain deviation and confirm that a letter is included as part of your response that states that you agree to make the necessary changes.

2. Do you acknowledge that the Master Lease/Purchase Agreement shall not be assignable or transferable except as set forth in this bid?

YES _____ NO _____ - If 'NO', please explain deviation and confirm that a letter is included as part of your response that states that you agree to make the necessary changes.

3. Does the interest rate provision of your bid provide for individual asset repayment schedules payable semi-annually on March 1st and September 1st each year of the repayment period?

YES _____ NO _____ - If 'NO', please explain deviation and confirm that a letter is included as part of your response that states that you agree to make the necessary changes.

4. Is the interest rate that is to be charged for the initial equipment to be purchased as well as additional equipment to be acquired an "all in rate"?

YES _____ NO _____ - If 'NO', please explain deviation and confirm that a letter is included as part of your response that states that you agree to make the necessary changes.

5. Does your response provide for fixed rate financing based upon the current interest rates of Treasury instruments as adjusted by your discount/premium of the same duration as the new asset financing as published in the Wall Street Journal?

YES _____ NO _____ - If 'NO', please explain deviation and confirm that a letter is included as part of your response that states that you agree to make the necessary changes.

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6. Is interest to be calculated on a level debt service 30/360 day basis with all payments except the initial to be within 1% of all other payments?

YES _____ NO _____ - If 'NO', please explain deviation and confirm that a letter is included as part of your response that states that you agree to make the necessary changes.

7. Will the City of Fort Lauderdale have the right to prepay the principal balance, plus accrued interest, of any lease without penalty upon giving thirty (30) days notice prior to the rent payment date?

YES _____ NO _____ - If 'NO', please explain deviation and confirm that a letter is included as part of your response that states that you agree to make the necessary changes.

8. The interest rate index for all assets purchased under the master lease purchase agreement shall be _____ basis points Premium - or - Discount (Must Select One) off the corresponding U.S. Treasury bond/note yield (no agencies) as published in the Tuesday edition of the Wall Street Journal.

Bidder shall provide the City with one (1) Original and three (3) copies of the ITB response, and all attachments.

Have you included the required number of copies of your ITB response? YES:_____ NO_____

8466-Master lease Fin